

FREQUENTLY ASKED QUESTIONS

1. *What are the benefits of joining the plan?*

Both you and your employees will benefit from the combined purchasing power of the AMETVS and its member firms. This has allowed us to negotiate a truly unique group insurance plan, combining both premium discounts and enhanced coverage.

2. *Are there other benefits?*

Yes! By joining forces with the other firms insured under the plan sponsored by the AMETVS, you are no longer alone when it comes to negotiating your renewal or handling a difficult claim. Through The Vigilis Group Network, the plan administrators, you always have access to a team of specialists to defend your interests, regardless of the size of your firm.

3. *Are the premium savings temporary?*

No. The agreement negotiated with Sun Life Financial is structured so that premium savings are recurrent. In this manner, participating firms remain customers for the long run and, as the group expands, this allows the AMETVS to obtain even more favourable conditions.

4. *Must we join a pre-designed plan?*

No. If you are satisfied with your present coverage, the Sun Life will replicate it. However, should you be considering changes to your present plan, our specialists will work with you to determine your needs and to identify suitable solutions.

5. *Will we incur any special obligations by joining the plan?*

No. Your relationship with Sun Life Financial will be the same as the one you already have with your current group insurer.



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